The Art and Science of Negotiation as a Biostatistician

The Lotus Career Series

Panelist: Jing Huang & Jian Zhu   **Facilitator:** Helena Fan

Date: May 30, 2025, 3:00-4:00 pm EST

Registration link:
https://us06web.zoom.us/webinar/register/WN_73s_D3YvQai6EiD174KzzQ

About the Panel:

Negotiation is a key skill that can shape the career of biostatisticians. This panel explores the multifaceted role of negotiation in a biostatistician's professional life—from navigating job offers and seeking promotions to driving influence in cross-functional teams.

Whether you're early in your career or a seasoned statistician looking to strengthen your impact, join two industry leaders for practical strategies and actionable guidance to elevate your negotiation skills for your career.

About the Panelists

Dr. Jing Huang received her B.A. in Statistics and Probability from Peking University and her Ph.D.in Statistics from Stanford University. With over 20 years of experience in biomedical field, She is currently the Chief Data & AI Officer at CareDx, Inc, responsible for advancing CareDx's efforts to integrate data science methods and AI into its customer facing products to enhance patient care, and its internal business operations to achieve improved efficiency and scalability. Her research interest focuses on statistical methodologies in clinical trial design, genomic analysis, and machine learning.. Jing has co-authored more than 30 articles in peer-reviewed scientific journals with over ten thousand citations and is co-inventor of over 20 patent filings. Besides her daily work, she actively promotes data science through many of her volunteer activities: She is the founding president of DahShu, a 501(c)(3) nonprofit organization with the mission of promoting research and education in data science. She is currently the chapter representative of American Statistical Association San Francisco Bay Area Chapter (SFASA). In 2023, Jing was elected as lifetime Fellow of the American Statistical Association to recognize her outstanding contributions to the medical research community in the field of statistics; for numerous statistical innovations in genomic tests; and for exemplary leadership and community service to the profession.

After obtaining his PhD in Biostatistics from the University of Michigan, Ann Arbor, **Dr. Jian Zhu** has gained extensive drug development expertise through his roles first at Takeda Pharmaceuticals and later at Servier Pharmaceuticals. In his leadership position at Servier, he serves as Head of Late-Phase Neuro-Oncology Biostatistics and leads innovation initiatives as Head of Statistical Excellence. He has published multiple novel statistical methodologies focused on adaptive designs, real-world data, and Bayesian applications. Dr. Zhu is also passionate about bridging academia and the pharmaceutical industry by establishing research collaborations, advising PhD students, and chairing the organizing committee for the Statistics in Pharmaceuticals Conference.

About the Facilitator

Helena Fan, co-founder of The Lotus Group, the leading recruitment firm for biometric professionals in the life science industry. With an MBA from the University of Southern California and a Master's in Public Health from West China University of Medical Science in China. Helena brings a wealth of knowledge and expertise accumulated over her impressive 20-year career in the staffing industry.

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